

The Art of Cyber Risk Management

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About the Presenter

- *Asaf Weisberg*, CISM, CRISC, CISA, CGEIT
- Founder & CEO, introSight Ltd.
- Immediate Past President of the ISACA Israel Chapter
- 2019-2020 Director, ISACA Int'l Board of Directors
- Over 25 years of hands-on, managerial and mentoring experience
- Develops Cybersecurity Methodological tools & exercise them in the field





1969

FIRST MANNED MOON LANDING





What I talk about
when I talk about
Cyber Risks?



ATTACK ORIGINS			ATTACK TYPES			ATTACK TARGETS			LIVE ATTACKS						
#	COUNTRY		#	PORT	SERVICE TYPE	#	COUNTRY		TIMESTAMP	ATTACKER	ATTACKER IP	ATTACKER GEO	TARGET GEO	ATTACK TYPE	PORT
215	 United States		170	25	 smtp	308	 United States		11:54:58.746	Gestin De Direccionamiento Uninet	201.122.217.24	Tlaquiltenango,...	Dubai, AE	 microsoft-ds	445
205	 China		110	8080	 http-alt	131	 United Arab Emirates		11:54:58.616	Microsoft Corporation	157.56.110.245	Redmond, US	De Kalb Junctio...	 smtp	25
23	 Ukraine		89	23	 telnet	36	 Spain		11:54:58.273	Microsoft Corporation	207.46.100.254	Redmond, US	De Kalb Junctio...	 smtp	25
11	 Netherlands		34	3389	 ms-wbt-server	22	 Italy		11:54:57.836	Microsoft Corporation	157.56.110.249	Redmond, US	De Kalb Junctio...	 smtp	25
10	 South Korea		30	5900	 rfb	15	 Singapore		11:54:57.452	Microsoft Corporation	207.46.100.254	Redmond, US	De Kalb Junctio...	 smtp	25
8	 Spain		15	3306	 mysql	6	 Saudi Arabia		11:54:57.170	Chinanet Yunnan Province Network	182.243.33.3	Kunming, CN	Lynnwood, US	 xsan-filesystem	50864
6	 Moldova		13	50864	 xsan-filesystem	3	 Portugal		11:54:57.000	Chinanet Hubei Province Network	116.211.0.90	Wuhan, CN	Dubai, AE	 http-alt	8080
4	 Turkey		12	445	 microsoft-ds	3	 Cyprus		11:54:56.999	Chinanet Hubei Province Network	116.211.0.90	Wuhan, CN	Dubai, AE	 http-alt	8080
4	 Romania		6	22	 ssh	3	 Belgium		11:54:56.999	Chinanet Hubei Province Network	116.211.0.90	Wuhan, CN	Dubai, AE	 http-alt	8080



- HOME
- EXPLORE
- WHY NORSE?

Why Business Alignment?

Hackers Wipe VFE-mail Servers, May Shut Down After Catastrophic Data Loss



Technology
Boeing Hit by Cyberattack, Says Jetliner Production Not Affected

By Julie Johnson

March 29, 2018, 2:03 AM GMT+3 Updated on March 29, 2018, 3:16 AM GMT+3

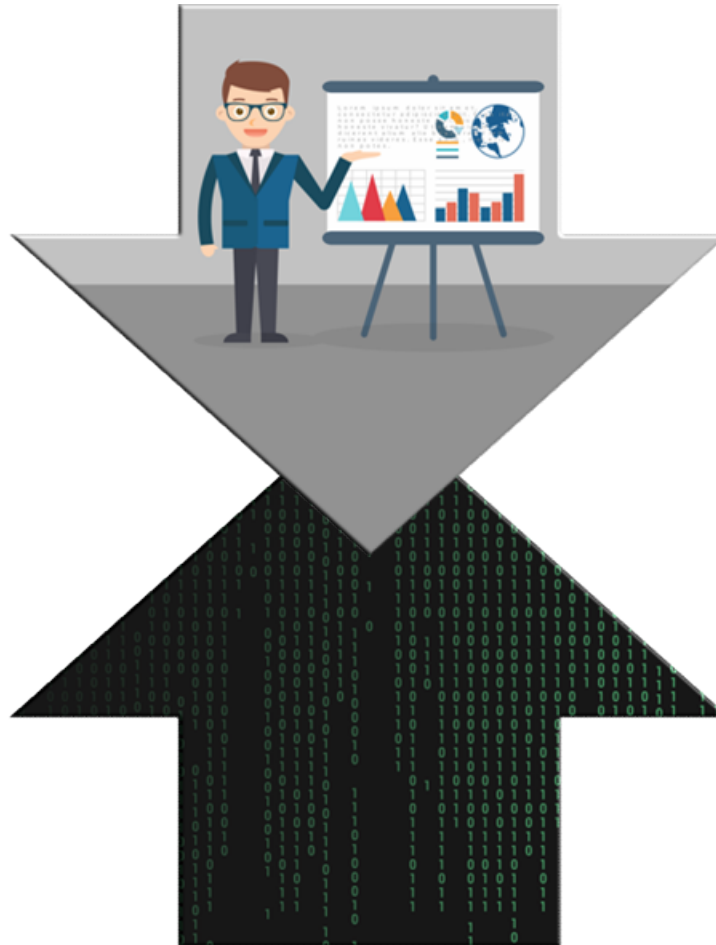
Hackers 'scramble' patient files in Melbourne heart clinic cyber attack
Federal agencies investigating breach, reported to be a ransom demand



Bottom-UP or Top-Down?



*Why not Connect
the Two
Approaches?*

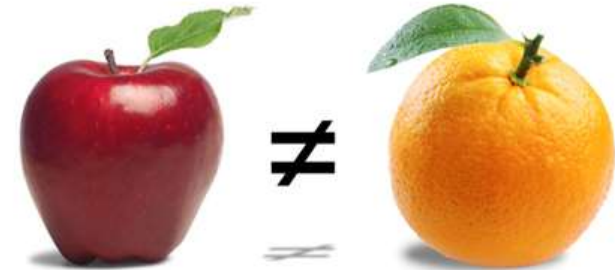




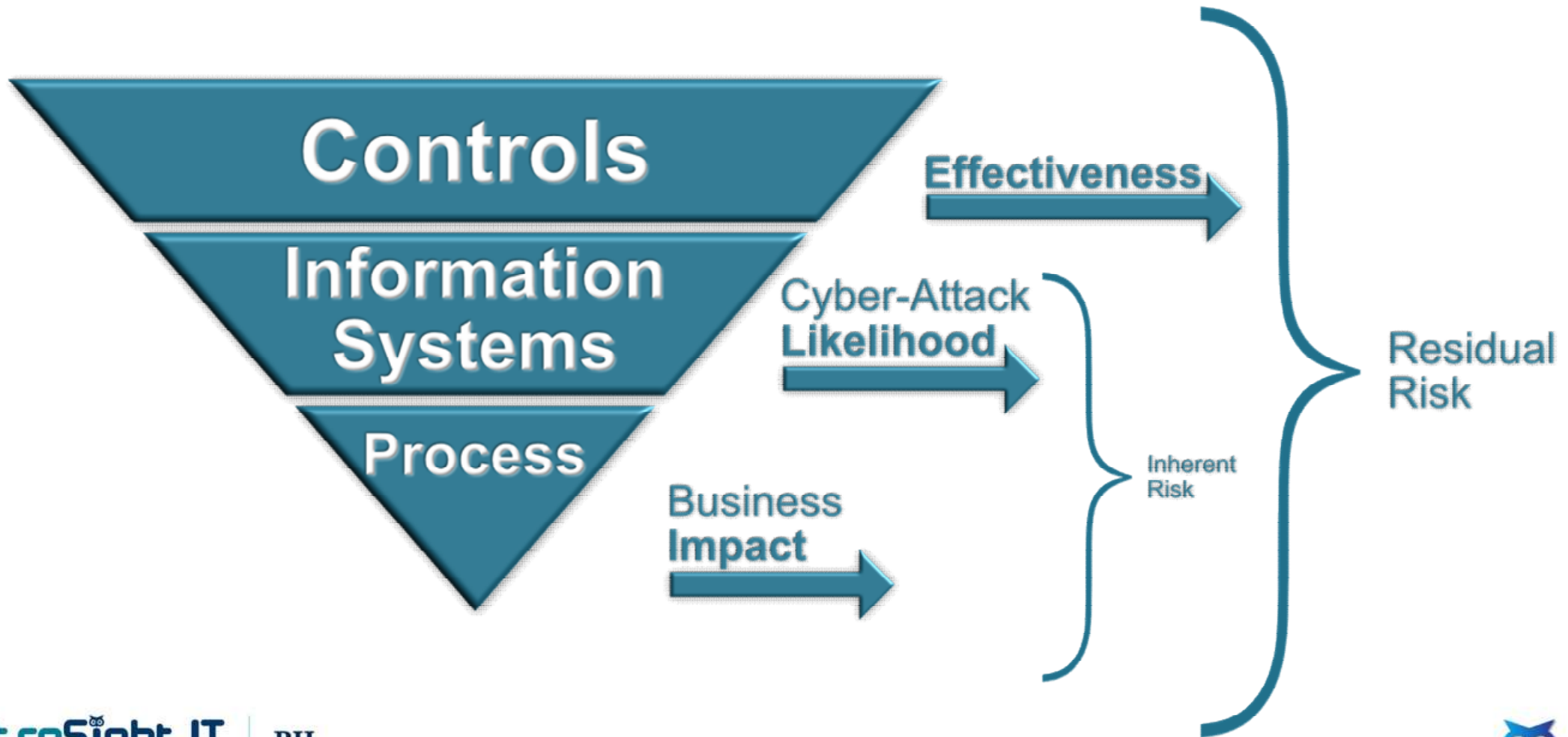
A Business Oriented Cyber Risk Management Model

The heart of the BCRM is its Mathematical algorithm:

- The algorithm **calculates** the ***Residual Business Risk to processes***, as a function of *Inherent Business Risk & IT controls effectiveness*
- **A Semi-Quantitative** approach, enhanced with ranks and weights, provides granular risk prioritization
- **Prioritization** of the risk reduction plan is based on the calculated *Residual Business Risk*
- **Slicing & Dicing** the calculated data allows analyzing risks from various views



Working with the model

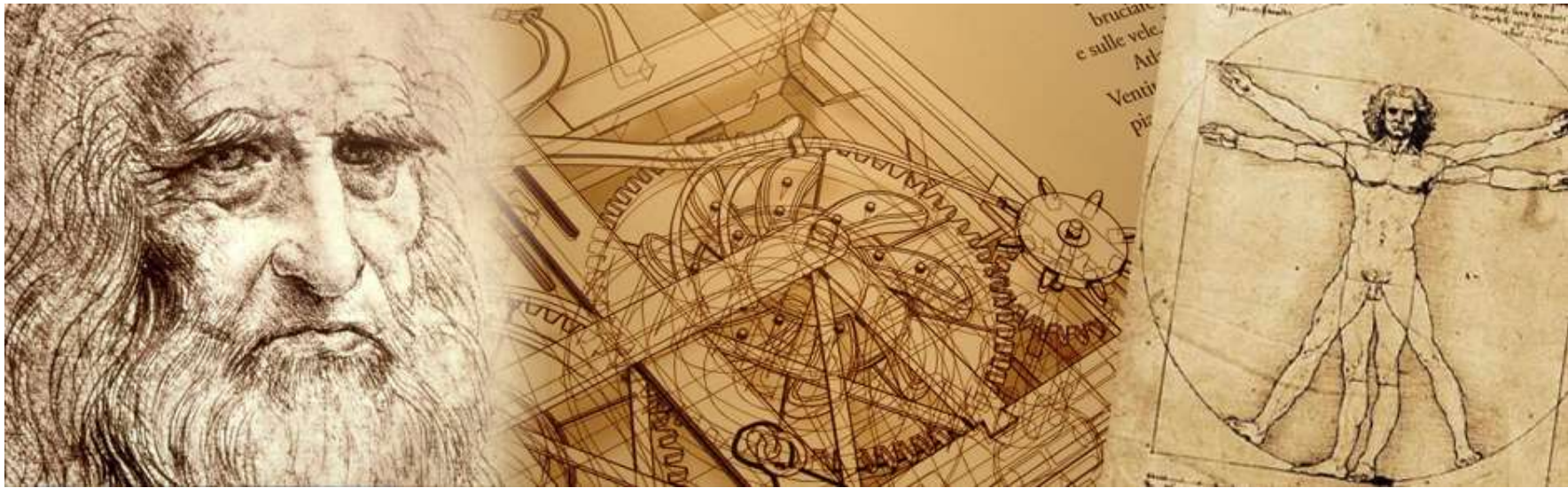


Cyber Risks: "Traditional" Top 10 View

Attack Surface	Process	Residual Risk	
IT Operations	Database management	9.67	H
Information Systems	Long-term savings operations	8.97	H
IT Operations	Storage security management	8.03	H
Web Applications	Customers digital channels management	7.88	M
Info Systems	Health insurance claims	7.79	M
Perimeter	Facility physical security management	7.61	M
Perimeter	Firewall and Perimeter security management	7.54	M
Web Applications	3 rd party digital channels management	7.43	M
Information Systems	Life insurance claims	7.28	M
IT Operations	Mobile device security management	7.26	M

Rank	Range
L	0 - 3.99
M	4 - 11.99
H	12 - 25

The Art of Cyber Risk Management



Efficiently Reduce Cyber Risks According to Business Priorities

Cyber Risks: Process → Systems View

Business Process	Risk		Inherent Risk	Controls Effect'	Residual Risk
Long term savings operations	PII Leakage as a result of a Cyber attack		22.63 H	2.58 L	8.97 H
Due On	System	# of Supported Processes	Inherent Risk	Controls Effect'	Residual Risk
2018	Digital Vaults	2	21.84 H	2.71 L	8.02 H
2018	Messaging	11	16.58 H	1.74 L	7.94 M
2018	SAP	7	16.58 H	2.91 L	6.27 M
2019	Policy sale	2	10.26 H	2.04 L	4.86 M
2019	Digital archive	3	10.26 H	2.73 L	3.73 L
—	Digital forms	1	5.00 M	4.00 M	0.80 L

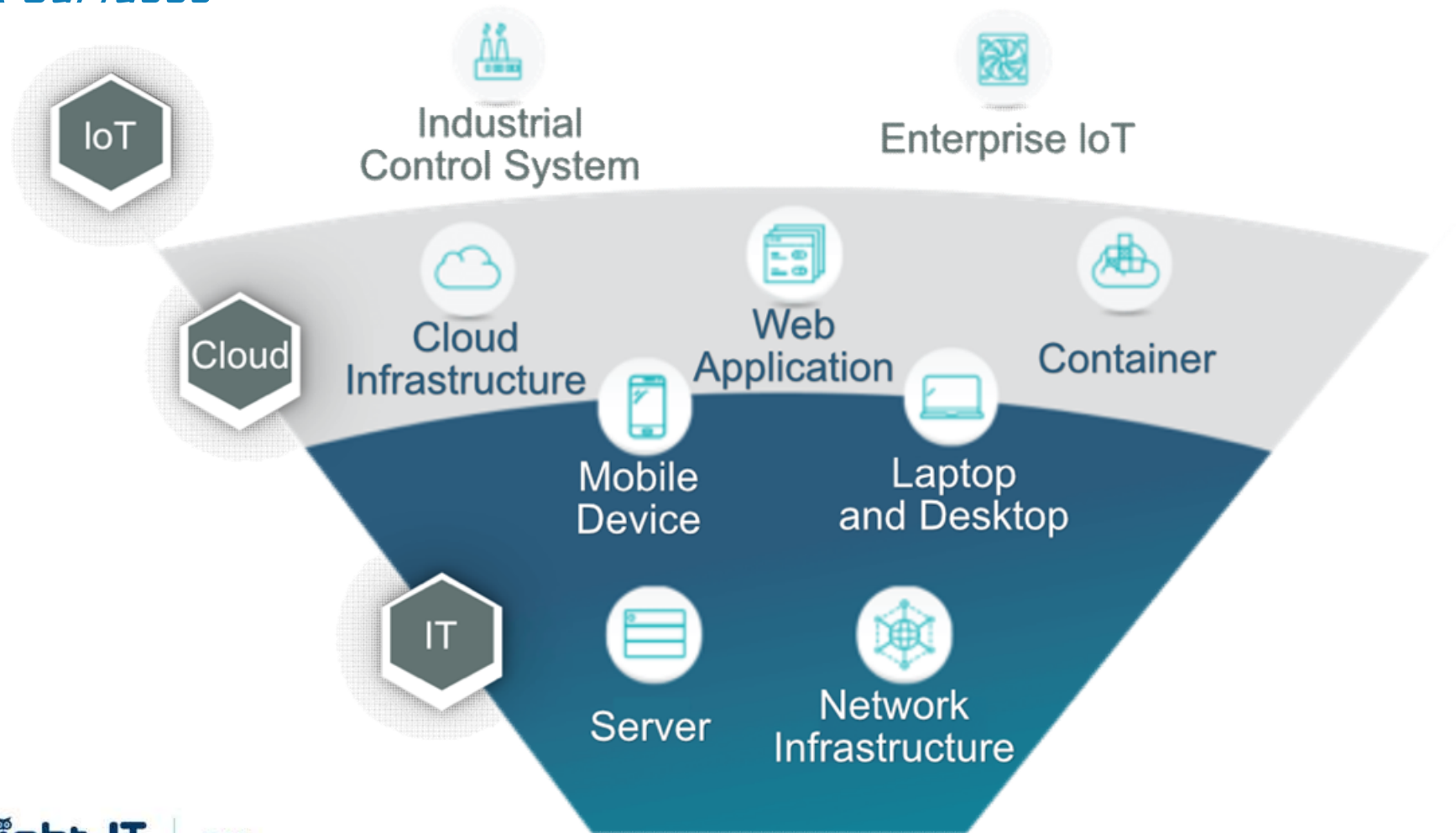




Think like an Attacker

<https://resources.infosecinstitute.com/the-psychological-profile-of-a-hacker-with-emphasis-on-security-awareness/#gref>

Attack Surfaces



Cyber Risks: Attack Surface View

Attack Surface	Process	Residual Risk	
Perimeter	Facility physical security management	7.61	H
Perimeter	Firewall management	7.54	H
Perimeter	Remote access to network	4.02	M
Web Applications	Customers digital channels management	7.88	M
Web Applications	Business partners digital channels MGMT	7.43	M
Web Applications	Suppliers digital channels management	6.89	M
Information Systems	Long-term savings operations	8.97	H
Information Systems	Health insurance claims	7.79	M
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***"There are only two types of companies:
those that have been hacked,
and those that will be."***

Robert Mueller
FBI Director, 2001-2013



There are two types of companies: those who **have been hacked**, and those who **don't yet know** they have been hacked.

John Chambers
Chief Executive Officer of Cisco



We are going through a Paradigm Shift!



NIST Cybersecurity Framework

Prevention

Identify

- Business Environment
- Asset Mapping
- Risk Assessment

Protect

- Access Control
- Awareness
- Data Security

Containment

Detect

- Anomalies & Events
- Security Monitoring
- Detection Processes

Respond

- Response Team
- Mitigation
- Forensics

Recover

- BIA
- DRP
- BCP

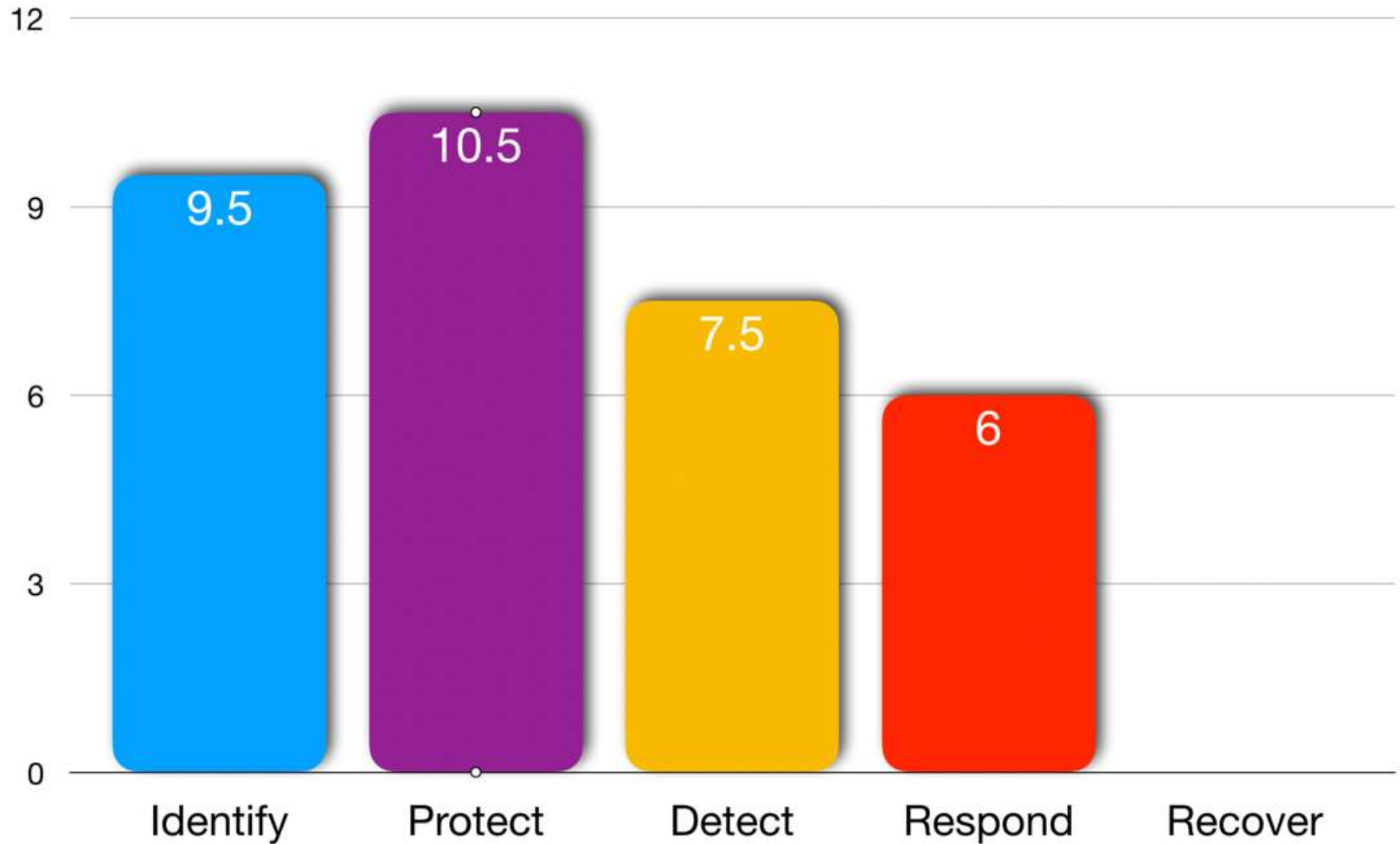


Organizational View: Controls Effect' by NIST Functions

Current state:

Reasonable
“Traditional”
controls

Evolving
“Cyber-Era”
controls



An Adaptive Cyber Risk Management Model

- **Risk management** is a **long term process**, changes are inevitable.
The BCRM model allows to:
 - Change risk factors, as new threats emerge
 - Add new controls to mitigate existing risks, as exposure changes
 - Add or remove business processes & information systems
 - Change ranks & weights, according to organization's policy
- **Continuously** update the BCRM with:
 - Risk assessment sprints results
 - Internal audit findings

There is nothing permanent
except change.

Heraclitus



Takeaways



- To establish **Business alignment** - start at the process level
- Adjust resources allocation to support **shifting** from *Prevention* to *Containment*
- **Think like an attacker** - Consider emerging as well as traditional *Attack Surfaces*
- **Prioritize** *Cyber Risk Reduction* activities, according to ***Residual Business Risks***
- Adopt **Continuous** Risk Management practices
- **Measure the change** of *Residual Business Risks*, as a result of IT investments

Cyber Risk Management is Art, make sure it is based on facts



Thank You!

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